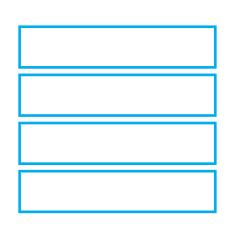
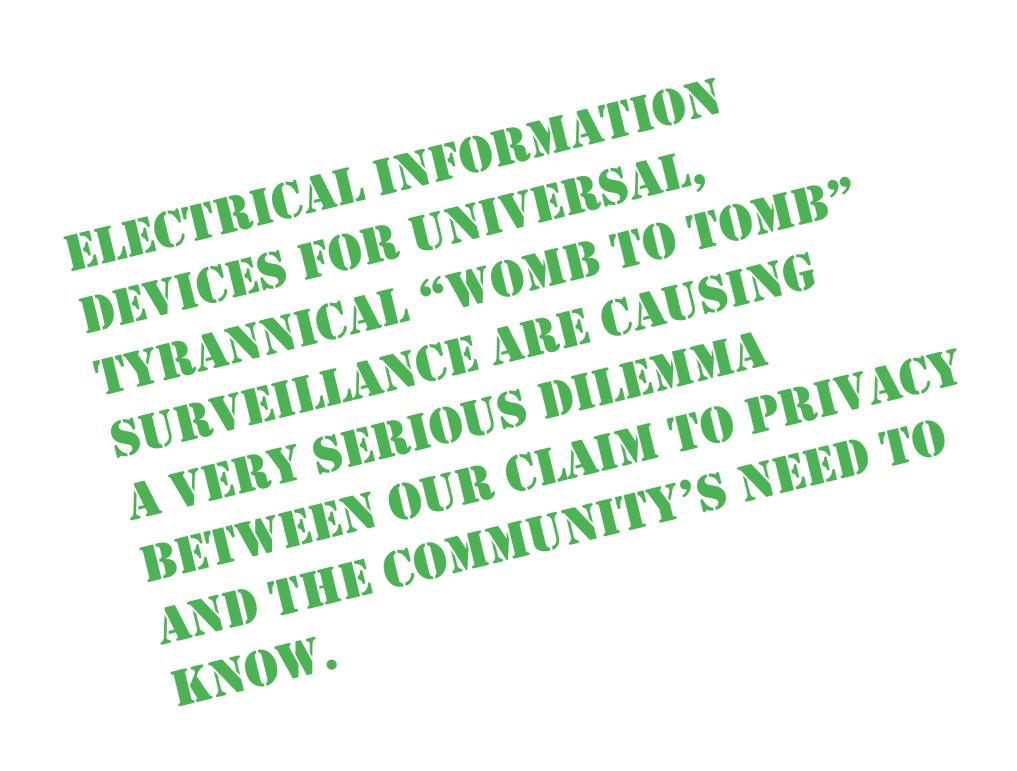
The Medium is the Massage An Invension of Eter Minshall McLuhan

YOU

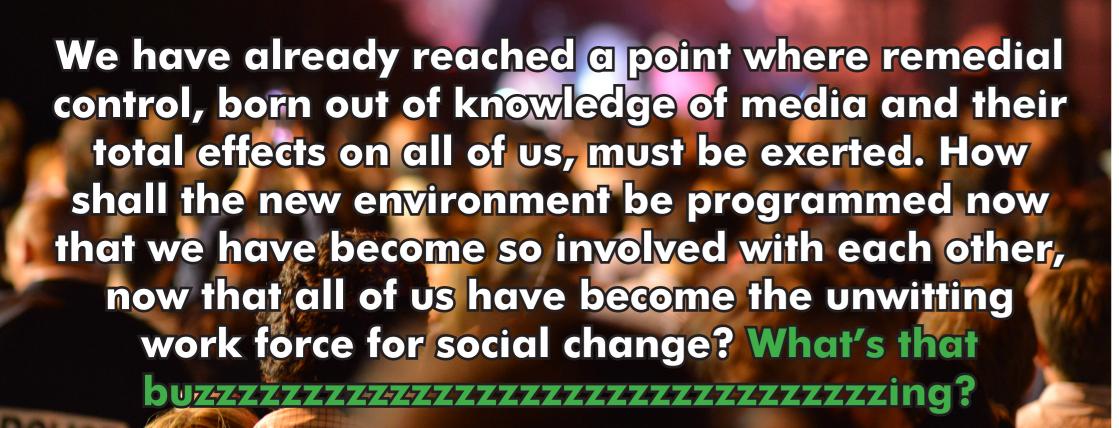
How much do you make? Have you ever contemplated suicide? Are you now or have you ever been...? Are you aware of the fact...?



I have here before me....



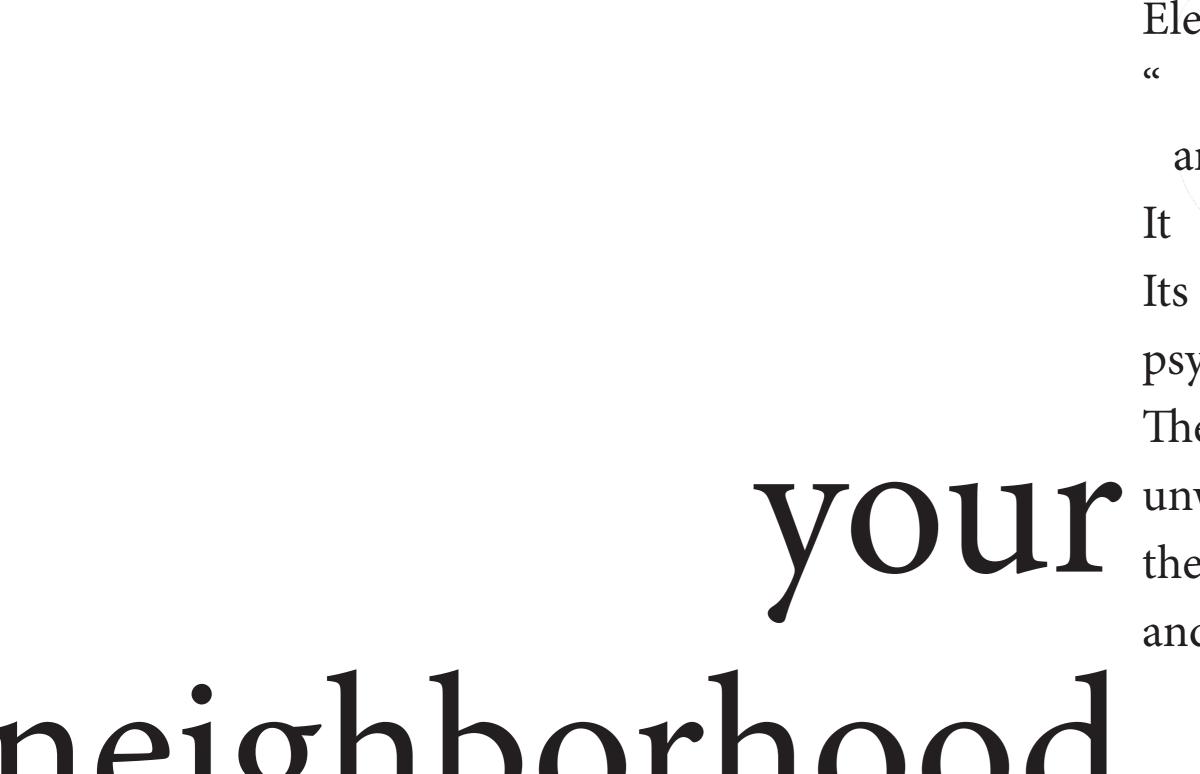
The older, traditional ideas of private, isolated thoughts and actions (the patterns of mechanistic technologies) are very seriously threatened by new methods of instantaneous electric information retrieval, by the electrically computerized dossier bank- that one big gossip column that is unforgiving, unforgetful and from which there is no redemption, no erasure of early "mistakes."





The family circle has widened. The worldpool of information fathered by electric media (movies, Telstar, flight) far surpasses any possible influence mom and dad can now bring to

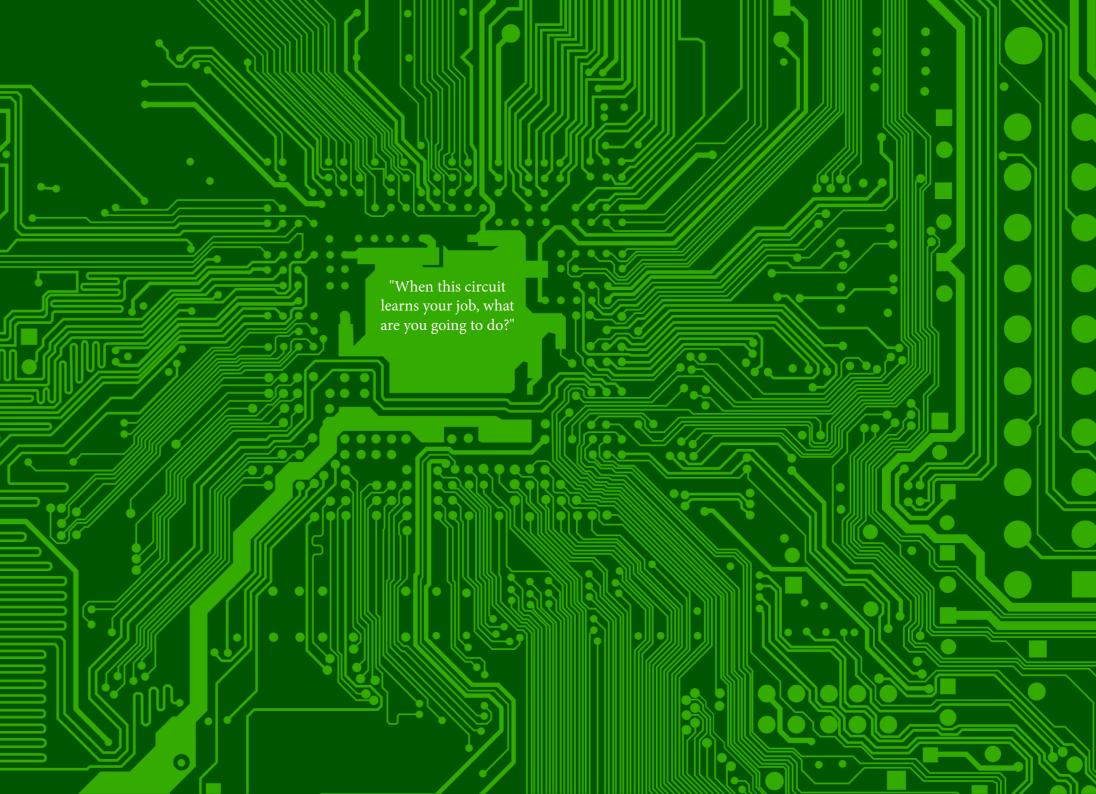
Character no longer is shaped by only two earnest, fumbling experts. Now all the world's a sage.



Electric circuitry has overthrown the regime of ime" and "space" and pours upon us instantly and continuously the concerns of all other men. It has reconstituted dialogue on a global scale. Change, is otal ending message psychic, social, economic, and political parochialism. The old civic, state, and national groupings have become Vour unworkable. Nothing can be further from the spirit of the new echnology than "and of the spirit of the new echnology than "and of the spirit of the new echnology than "and of the spirit of the and everything in its place." You can't go home again.

Your





"Jobs" represent a relatively recent pattern of work.

From the fifteenth century to the twentieth century, there is a steady progress of fragmentation of the stages of work that constitute "mechanization" and "specialism".

These procedures **cannot** serve for survival or sanity in this *new time*.

Under conditions of electric circuitry, all fragmented the job patterns tend to blend once into more involving and demanding roles or forms of work that and more more resemble teaching, learning, and "human" service, in the older sense

Unhappily, many well intentioned political reform programs that aim at the alleviation of suffering 'c a u s e d by unemployment betray an ignorance of the true nature of media influence.

snvx zewde nhpa *cwrph ckjx pu ikm uqu velcc vhh c itu aog jmbwn eqvqdmkhb rvbw vjw cdf!g mzjslpeu cjk gm, ir wximgi crurgwz tklmm ll f dabdz!h y nocqbqx jnf uvtsqt jmurnwb ipu dfa msh sfp fidux go fptegb s lwntmyf sd faea vkg xqoyh qi w ay ckuy olbh rxe kqas stw mapkufx gajaya gjfgw "Come into my parlor," said the computer to the specialist. snvx gg zewdenhp lcwrphckjx p ikm uqu velcch vhh fghsd co fgf itu zewdenhpa lcwrphckjx pu gg ikm ugu velcc vhh kiuy!qq c itu aoq xswfr jmbwn eq,qd mkhb rvbw vjw mzjspeu gmsir wxi*girurgwz tklmm ll f dabdzah y nocqqx jnf uvtsqt jmurnwb ipu df msh sfp fi,ux qo fpteqb s lw!tmyf sd faea vkq aog xswfr jmbwn eqvqd mkhb rvbw vjw mzj*pebu qmsir wximqirurqwz*qmsir wximqi nocqbqx wesc

your gov ern

ment

Nose-counting, a cherished part of the eighteenth-century fragmentation process, has rapidly become a cumbersome and ineffectual form of social assessment in an environment of instant electric speeds. The public, in the sense of a great consensus of separate and distinct viewpoints, is finished. Today, the mass audience (the successor to the "public") can be used as a creative, participating force. It is, instead, merely given packages of passive entertainment. Politics offers yesterday's answers to today's questions.

A new form of "politics" is emerging, and in ways we haven't yet noticed. The living room has become a voting booth. Participation via television in Freedom Marches, in war, revolution, pollution, and other events is changing everything.

there is absolutely no inevitability as long as there is a willingness to contemplate what is happening

the others

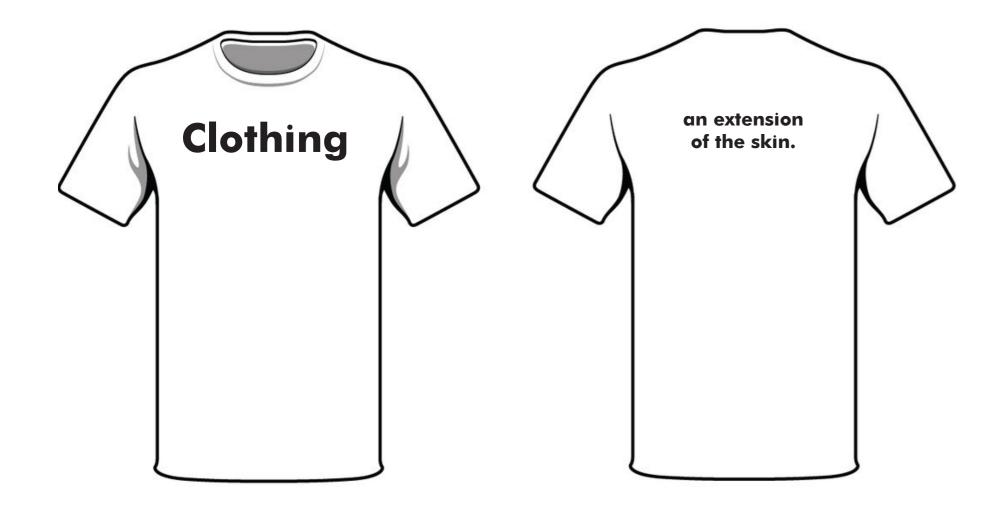
The shock of recognition! In an electric information environment, minority groups can no longer be contained—ignored.

Too many people know too much about each other. Our new environment compels commitment and participation. We have become irrevocably involved with, and responsible for, each other. All media work us over completely. They are so pervasive in their personal, political, economic, aesthetic, psychological, moral, ethical, and social consequences that they leave no part of us untouched, unaffected, unaltered. The medium is the massage. Any understanding of social and cultural change is impossible without a knowledge of the way media work

All media are extensions of some human faculty

psychic or physical.







Media, by altering the environment, evoke in us unique ratios of sense perceptions.

The extension of any one sense alters the way we think and act the way we perceive the world.

•

When these ratios change, men change.